

## Tiered Pricing

### Improvements to Individual Training Grants Pricing for March 2009

The New York City Department of Small Business Services (SBS) is revising the pricing system of its Individual Training Grant (ITG) vouchers to reflect the value of the trainings to the participants. These tiers reflect the value of a training course to the participants; greater job opportunities, increased earnings, overcoming educational limitations, and overcoming technical skills deficiencies. **Changes will go into effect March 2009** and will not affect current vouchers or those issued before March.

The new system will establish three caps set at \$1,300, \$2,200 and \$3,800 in place of the current single \$2,500 cap for ITG vouchers. Attached is a list of the occupations eligible to receive ITG vouchers and their respective price caps. In addition, also attached are the courses from your school currently listed on the Training Guide at [www.nyc.gov/trainingguide](http://www.nyc.gov/trainingguide) that will be subject to the new price caps by March 2009.

It is anticipated that Training Providers will change prices- inability to do so will discourage jobseekers from choosing their courses and instead selecting courses that will not incur personal out-of-pocket reimbursement for any differences between course prices and voucher amounts.

The price cap for each course is determined by SBS using a ratings system that measures projected occupational gains after training using data from the US Department of Labor and is not subject to negotiation. For those Training Providers overseen by Bureau of Proprietary School Supervision (BPSS), the Bureau is aware and has approved these price changes.

#### Action steps and timeline

Below is a timeline for the new price caps to take effect, as well as steps for Training Providers to ensure their courses will be in compliance and continue to receive ITG vouchers.

#### **DECEMBER 18, 2009**

##### **Receive policy**

**announcement:** Training Providers receive policy announcement and price caps for all courses eligible to receive ITG vouchers.

#### **February 15, 2009**

##### **Deadline to enter and update course prices:**

Training Providers must log into the Eligible Training Provider List ([www.labor.state.ny.us/etp](http://www.labor.state.ny.us/etp)) and make changes to course prices to remain compliant with the new price caps. For more information, see attached manual on how to log into the ETPL and make price adjustments.

#### **MARCH 1, 2009**

**Tiered pricing goes live:** New price caps will be in effect for all courses eligible to receive ITG vouchers. The Workforce1 Career Centers will issue vouchers at these prices. Failure to make course prices compliant with established price caps will jeopardize your school's ability to receive ITG vouchers.

If you have questions or concerns, please direct them using the Contact Us form found in the Help section of the Training Guide at [www.nyc.gov/trainingguide](http://www.nyc.gov/trainingguide).